



Some Goals Achieved Using The Avanulo Way[©]

All Achieved with the people already in place and w/o Capital Investment

Industry	Location	Goal – All goals fully achieved	Annual Value	Time to Goal (ETBR ¹)	Solution Sets Employed
Consumer Goods	Mexico	Increase daily throughput of processing area by 15%.	\$75,000,000	63 days	<ul style="list-style-type: none"> • Kuplo • Plan Guard • Robust • 1440 Mgt. System
Consumer Goods	Mexico	Increase production on a canning line from 2.2 to 3.0 million cans per month.	\$47,000,000	37 days	<ul style="list-style-type: none"> • Kuplo • Zulu • Robust • 1440 Mgt. System
Consumer Goods	Brazil	Increase throughput of a high speed production line by 50%.	\$32,000,000	53 days	<ul style="list-style-type: none"> • Opportunity Tree • Kuplo • Plan Guard • 1440 Mgt. System
Energy	US	Increased throughput from 100 MM to 110 MM gallons annually.	\$22,000,000	42 days	<ul style="list-style-type: none"> • Technical Summit • 1440 Mgt. System
Packaging	EU ²	Implement a Relentless Achievement Organization for a European Division of a US company.	\$18,000,000	84 days	<ul style="list-style-type: none"> • Opportunity Tree • Plan Guard
Metals	USA	Reduce 200 of 900 employees without disruption of production or degradation of morale.	\$11,000,000	47 days	<ul style="list-style-type: none"> • Proximity • Payroll Reduction Process
Packaging	USA	Pass supplier audit conducted by a food company to be able to supply corrugated containers – we had 18 hours of notice.	\$7,000,000	16 hours	<ul style="list-style-type: none"> • Zulu Team
Various	US & Mexico	Eliminate injuries in the workplace – achieve at least one year injury free (done at more than ten facilities).	\$6,435,000	45 days (avg.)	<ul style="list-style-type: none"> • Gestalt • Proximity • Opportunity Tree
Consumer Goods	Brazil	Reduced operating cost by 10% without layoffs or socio-technical disruption.	\$3,800,000	30 days	<ul style="list-style-type: none"> • Cost Cutters • Kuplo • Plan Guard
Paper	USA	Reduce operating cost by 3% in a large paper mill.	\$3,100,000	89 days	<ul style="list-style-type: none"> • Opportunity Tree • Plan Guard
Consumer Goods	Mexico	Implement a Crisis Management System that allowed a large food facility to continue operating safety through a contamination crisis.	\$2,300,000	7 days	<ul style="list-style-type: none"> • Bizcon • Zulu
Plastics	USA	Reduce quarterly turnover of workforce from 80% to less than 7%.	\$1,478,000	82 days	<ul style="list-style-type: none"> • Proximity
Consumer Goods	USA	Reduce Cost to package and palletize final, refrigerated product from \$99 to \$66 a pallet	\$565,000	35 days	<ul style="list-style-type: none"> • Robust • Proximity
Consumer Goods	Mexico	Pass Federal EHS audit (including boiler and pressure vessel inspection) without a single fine or citation.	\$100,000	5 days	<ul style="list-style-type: none"> • Gestalt Safety

¹ ETBR means Enjoy The Business Result and it is a key principle of Avanulo's process. For more information see our website – www.avanulo.com

² England, Scotland, Belgium, Germany, Switzerland, France